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**KIM  
GRECO**

TitleCo Title Agency

# TitleCo Title Agency

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Kim Greco had a powerful work ethic instilled in her from a very young age through her father. He was a metallurgist, and pioneered the use of titanium for the Apollo Space Flights. Shortly after his retirement, he was elected as the mayor of Walton Hills, Ohio.

In 1980, Kim began working as a receptionist for a title company and quickly realized how much she enjoyed learning about the industry. Years later, she was hired to open a title company for a large mortgage company in Akron and, due to its success, was hired again to open another company in Parma. “Both companies had so much success,” Kim thought, “why not open my own title company.”

Thus the birth of TitleCo Title Agency, an agency that provides title and escrow services (involving both residential and commercial transactions) to residents throughout the state of Ohio. Kim believes that customer service is what sets TitleCo apart from other similar companies. “We treat all clients as our number-one priority.”

Knowing that it’s people that make the difference, Kim, alongside her eight dedicated employees at TitleCo, are the reason for their own success. Kim knows how stressful the buying



or selling process is, so the team works hard to make all transactions run as smoothly as possible.

They have been in business for over 21 years and have weathered the housing market crash, as well as other unforeseen challenges within the industry. However, they attribute their longevity to their custom service and ability to solve problems. The team works hard to create a stress-free transaction, and to accommodate their client's schedules to coordinate closings, even if it happens to be after the workday ends. They want to be sure their clients are not rushed and are comfortable with the process.

“You don't stay a TitleCo client for long, because we soon turn you into a friend.”

The driving movement behind every member of the TitleCo team is honesty. They want their clientele to know everything up front, and try their best to avoid any problems that may arise prior to that moment when they can approach the closing table. “It's always a pleasure to hear how happy our customers are when they are notified that their transaction has filed, and they are now the proud owners of their dream home.”



Outside of the office, Kim enjoys spending time with her husband of 17 years, Ron Greco, and they enjoy spending time their grandson and their many rescue animals. “In addition to our cats and six dogs, we have adopted horses, pot belly pigs, chickens, a donkey, goats, and a turtle who lives in the office.” Alongside her passion for animals, Kim also enjoys reading and traveling with her husband.

Not only has TitleCo Title Agency helped many Ohio residents with their title needs, they have also become beacons in the community. “For the past two decades TitleCo has [supported] Christmas for the less fortunate, by providing meals and presents for families in need. We have also donated over 25 brand-new coats and other winter apparel to

the tent city families nearby. In addition, we have provided the funds needed to help with surgeries for rescued animals.”

Additionally, Kim is a member of Harley’s Heroes of Medina, an organization committed to bringing awareness to the dangers of puppy mills.

“I define success as ... achieving my goals and knowing my company has a sterling reputation in the industry.”

The team at TitleCo will work hard for you and try to make the home buying or selling process just a little less stressful.

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## **KIM GRECO** TitleCo Title

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